

Midwest Alpaca Owners Breeders Association

Budget vs. Actuals

January - September, 2021

	TOTAL	
	ACTUAL	BUDGET
Revenue		
Membership - Associate/Business	455.00	450.00
Membership - Farm	6,110.00	5,220.00
MIAS - Halter Registration	0.00	15,300.00
MIAS - Non-AOA Fees		60.03
MIAS - RV Camping	0.00	74.97
MIAS - Sponsorships	1,000.00	14,587.47
MIAS - Stall Sales	0.00	14,917.50
MIAS - Vendor Spaces & Accessories	0.00	3,645.00
Resource Directory - Ads		2,625.03
Resource Directory - Directory Sales	46.60	150.03
Seminars	1,300.00	1,687.50
Total Revenue	\$8,911.60	\$58,717.53
GROSS PROFIT	\$8,911.60	\$58,717.53
Expenditures		
Accounting & Bank Fees	595.00	225.00
Administrative Assistant	2,139.20	1,874.97
Advertising & Marketing	25.00	262.53
Board/Officers Insurance	1,128.56	1,199.97
Constant Contact	405.00	405.00
CPA		375.03
Donations, Grants, Scholarships	1,500.00	3,187.53
Educational & Seminar Expenses	700.00	1,275.03
MIAS - Administrative Expenses		472.50
MIAS - Advertising	295.12	2,250.00
MIAS - AOA Certifications	0.00	2,144.97
MIAS - Contract Labor & Services		412.47
MIAS - Event Expenses/Supplies		2,737.53
MIAS - Facility Rental	0.00	17,786.25
MIAS - Fleece/Walking Fleece	0.00	56.25
MIAS - Judges		6,297.03
MIAS - Miscellaneous Expenses	155.00	150.03
MIAS - Photographer		1,125.00
MIAS - Printing		2,324.97
MIAS - Silent Auction Expenses		37.53
MIAS - Sponsors		1,558.53
MIAS - Superintendent & Announcer		3,075.03
MIAS - Veterinarian		1,350.00
Office Supplies	84.59	112.50
Pay Pal Fees - Directory	2.56	15.03
Pay Pal Fees - Memberships	163.91	112.50
Pay Pal Fees - MIAS Show	881.84	1,325.97

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Budget vs. Actuals

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	TOTAL	
	ACTUAL	BUDGET
Pay Pal Fees - Seminars	68.56	22.50
Resource Directory		375.03
Taxes & Licenses		37.53
Website	54.00	225.00
Total Expenditures	\$8,198.34	\$52,809.21
NET OPERATING REVENUE	\$713.26	\$5,908.32
NET REVENUE	\$713.26	\$5,908.32