

# Midwest Alpaca Owners Breeders Association

Budget vs. Actuals  
January - October, 2021

	TOTAL	
	ACTUAL	BUDGET
<b>Revenue</b>		
Membership - Associate/Business	520.00	500.00
Membership - Farm	6,235.00	5,800.00
MIAS - Halter Registration	0.00	17,000.00
MIAS - Non-AOA Fees		66.70
MIAS - RV Camping	0.00	83.30
MIAS - Sponsorships	1,000.00	16,208.30
MIAS - Stall Sales	0.00	16,575.00
MIAS - Vendor Spaces & Accessories	0.00	4,050.00
Resource Directory - Ads		2,916.70
Resource Directory - Directory Sales	46.60	166.70
Seminars	1,300.00	1,875.00
<b>Total Revenue</b>	<b>\$9,101.60</b>	<b>\$65,241.70</b>
<b>GROSS PROFIT</b>	<b>\$9,101.60</b>	<b>\$65,241.70</b>
<b>Expenditures</b>		
Accounting & Bank Fees	675.00	250.00
Administrative Assistant	2,139.20	2,083.30
Advertising & Marketing	78.79	291.70
Board/Officers Insurance	1,258.81	1,333.30
Constant Contact	450.00	450.00
CPA	375.00	416.70
Donations, Grants, Scholarships	1,500.00	3,541.70
Educational & Seminar Expenses	700.00	1,416.70
MIAS - Administrative Expenses		525.00
MIAS - Advertising	295.12	2,500.00
MIAS - AOA Certifications	0.00	2,383.30
MIAS - Contract Labor & Services		458.30
MIAS - Event Expenses/Supplies		3,041.70
MIAS - Facility Rental	0.00	19,762.50
MIAS - Fleece/Walking Fleece	0.00	62.50
MIAS - Judges		6,996.70
MIAS - Miscellaneous Expenses	155.00	166.70
MIAS - Photographer		1,250.00
MIAS - Printing		2,583.30
MIAS - Sponsors		1,731.70
MIAS - Superintendent & Announcer		3,416.70
MIAS - Veterinarian		1,500.00
Office Supplies	84.59	125.00
Pay Pal Fees - Directory	2.56	16.70
Pay Pal Fees - Memberships	163.91	125.00
Pay Pal Fees - MIAS Show	881.84	1,473.30
Pay Pal Fees - Seminars	68.56	25.00

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	TOTAL	
	ACTUAL	BUDGET
Resource Directory		416.70
Silent Auction Expenses		41.70
Taxes & Licenses		41.70
Website	60.00	250.00
<b>Total Expenditures</b>	<b>\$8,888.38</b>	<b>\$58,676.90</b>
NET OPERATING REVENUE	<b>\$213.22</b>	<b>\$6,564.80</b>
NET REVENUE	<b>\$213.22</b>	<b>\$6,564.80</b>