

MOPACA's Treasurer's Report

Ending 10/31/19

| Description | | Budget 2019 | Actual To Date | |
|--|--|------------------|---------------------|--|
| Income Detail | | | | |
| | Beginning Balance | \$ 2,200 | \$ 47,481.18 | |
| MO-11 | Farm Member dues @ \$120/125 (40) | \$ 4,800 | \$ 6,195.00 | includes 8 sponsorship dues |
| MO-12 | Fiber/Busines Member dues @ \$60/\$65 (10) | \$ 600 | \$ 380.00 | |
| MI-11-20 | MIAS Income-2019 Show | \$ 72,165 | \$ 38,640.00 | 2018 brought in \$24,905. for show |
| MI-11-20 | MIAS Income-2020 Show | \$ 1,000 | | |
| MO-13 | Winter & NeoNatal Seminar Education | \$ 4,795 | \$ 2,906.17 | Funds transferred from PP in Feb |
| MO-14 | Monies transferred from MMDA | \$ 6,000 | \$ - | |
| MO-15 | Other Income | \$ - | | |
| Budgeted Income | | \$ 91,560 | \$ 95,602.35 | |
| Expense Detail: Education | | | | |
| MO-31A | Winter Educational Seminar Expenses | \$ 2,530 | \$ 1,156.52 | |
| MO-31B | NeoNatal Educational Expenses | | \$ 976.40 | Includes \$49 PP Fees |
| MO-31 | Education Sub Total | \$ 2,530 | \$ 2,132.92 | |
| Publicity/Marketing | | | | |
| MO-30B | Website development and maintenance | \$ 600 | \$ 45.90 | \$10 credit zeroed out Jan & Feb. Fees are \$5/mo Google Suite increase to \$6 |
| MO-30A | Software Licensing | | | |
| MO-24 | Constant Contact @\$45/mo | \$ 540 | \$ 450.00 | |
| MO-22 | AOA E-Blast Package | | \$ - | |
| MO-27 | Other Expenses | \$ - | \$ 992.35 | signs to be used for show and other events/split 50/50. marketing tools, Ad in AOG |
| Publicity Sub Total | | \$ 1,140 | \$ 1,488.25 | |
| Donations: | | | | |
| MO-28A | Student Fiber Competition | \$ 1,000 | \$ - | |
| MO-28B | Sponsorships & Grants | \$ 2,600 | \$ 2,000.00 | |
| MO-28C | Other Donations | \$ 500 | \$ 451.00 | |
| MO-28 | Donations Sub total | \$ 4,100 | \$ 2,451.00 | |
| Administrative Expenses: | | | | |
| MO-20 | Accounting Fees | \$ 300 | \$ 152.43 | PP fees |
| MO-21 | Administrative Assistant | \$ 2,500 | \$ 1,638.75 | |
| MO-23 | Board/Officer Insurance | \$ 1,250 | \$ 1,200.00 | |
| MO-26 | Office Supplies | \$ 300 | \$ 144.34 | Business cards |
| MO-25 | CPA/State, Federal and other registrations | \$ 1,000 | \$ 500.00 | |
| MI | MIAS Expenses-2019 Show | \$ 70,527 | \$ 62,335.31 | Includes PP fees |
| MI | MIAS Expenses-2020 Show | \$ 2,700 | \$ 3,013.86 | Am. Royal dep, D. Tompkins, AOA, Harvest Prod |
| MO-27 | Other Expenses | \$ - | \$ - | |
| Miscellaneous Sub Total | | \$ 78,577 | \$ 68,984.69 | |
| Budgeted Expenses | | \$ 86,347 | | |
| Actual Expenses | | | \$ 75,056.86 | |
| Ending Balance | | | \$ 20,545.49 | |
| Check Register Balance as of 10/31/19 | | | \$ 20,545.49 | |

Diff \$ -

MOPACA's Treasurer's Report
 Month Ending 10/31/2019

| Current Bank Balances: | Beginning | January | February | March | April | May | June | July | August | September | October | November | December |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|----------|
| US Bank MOPACA | \$ 16,640.84 | \$ 48,367.43 | \$ 53,997.95 | \$ 52,032.94 | \$ 29,966.43 | \$ 22,005.73 | \$ 21,283.17 | \$ 19,462.17 | \$ 21,230.35 | \$ 20,879.35 | \$ 20,303.35 | | |
| US Bank Money Market | \$ 25,106.49 | \$ 25,108.61 | \$ 25,109.57 | \$ 25,110.63 | \$ 25,111.66 | \$ 25,112.72 | \$ 25,113.75 | \$ 25,411.81 | \$ 25,115.87 | \$ 25,116.90 | \$ 25,117.96 | | |
| US Bank CD (37 Month) | \$ 22,040.35 | \$ 22,082.14 | \$ 22,124.00 | \$ 22,161.88 | \$ 22,203.89 | \$ 22,244.67 | \$ 22,286.79 | \$ 22,327.68 | \$ 22,370.00 | \$ 22,412.41 | \$ 22,453.53 | | |
| Total | \$ 41,747.33 | \$ 73,476.04 | \$ 79,107.52 | \$ 77,143.57 | \$ 55,108.09 | \$ 47,118.45 | \$ 46,396.92 | \$ 44,873.98 | \$ 46,346.22 | \$ 45,996.25 | \$ 45,421.31 | \$ - | \$ - |
| Actual Month Ending Check Register Balance | | | | | | | | | | | | | |
| US Bank MOPACA | \$ 46,247.43 | \$ 47,453.79 | \$ 41,822.91 | \$ 35,518.28 | \$ 25,098.87 | \$ 20,886.57 | \$ 19,513.17 | \$ 19,462.17 | \$ 21,080.35 | \$ 20,354.35 | \$ 20,545.49 | | |
| US Bank Money Market | \$ 25,106.49 | \$ 25,108.61 | \$ 25,109.57 | \$ 25,110.63 | \$ 25,111.66 | \$ 25,112.72 | \$ 25,113.75 | \$ 25,411.81 | \$ 25,115.87 | \$ 25,116.90 | \$ 25,117.96 | | |
| US Bank CD (37 Month) | \$ 22,040.35 | \$ 22,082.14 | \$ 22,124.00 | \$ 22,161.88 | \$ 22,203.89 | \$ 22,244.67 | \$ 22,286.79 | \$ 22,327.68 | \$ 22,370.00 | \$ 22,412.41 | \$ 22,453.53 | | |
| Total | \$ 71,353.92 | \$ 72,562.40 | \$ 66,932.48 | \$ 60,628.91 | \$ 50,210.53 | \$ 45,999.29 | \$ 44,626.92 | \$ 44,873.98 | \$ 46,196.22 | \$ 45,471.25 | \$ 45,663.45 | \$ - | \$ - |
| Pay Pal Balance | \$ 5,619.66 | \$ 6,487.20 | \$ 650.50 | \$ 2,587.14 | \$ 121.07 | \$ 1,699.53 | \$ 2,609.83 | \$ 2,973.04 | \$ - | \$ 121.07 | \$ 121.07 | \$ - | \$ - |

NOTES:

US Bank MMDA Balance and Transaction History

10/31/2019

| | Beginning Balance | Debits | Credits | Ending Balance | Notes |
|-----------|-------------------|--------|---------|----------------|-------|
| January | \$ 25,107.55 | | \$ 1.06 | \$ 25,108.61 | |
| February | \$ 25,108.61 | | \$ 0.96 | \$ 25,109.57 | |
| March | \$ 25,109.57 | | \$ 1.06 | \$ 25,110.63 | |
| April | \$ 25,110.63 | | \$ 1.03 | \$ 25,111.66 | |
| May | \$ 25,111.66 | | \$ 1.06 | \$ 25,112.72 | |
| June | \$ 25,112.72 | | \$ 1.03 | \$ 25,113.75 | |
| July | \$ 25,113.75 | | \$ 1.06 | \$ 25,114.81 | |
| August | \$ 25,114.81 | | \$ 1.06 | \$ 25,115.87 | |
| September | \$ 25,115.87 | | \$ 1.03 | \$ 25,116.90 | |
| October | \$ 25,116.90 | | \$ 1.06 | \$ 25,117.96 | |
| November | \$ 25,117.96 | | | \$ 25,117.96 | |
| December | \$ 25,117.96 | | | \$ 25,117.96 | |

US Bank CD Balance and Transaction History

10/31/2019

| | Beginning Balance | Debits | Credits | Ending Balance | Notes |
|-----------|-------------------|--------|-----------|----------------|-------|
| January | \$ 22,040.35 | \$ - | \$ 41.79 | \$ 22,082.14 | |
| February | \$ 22,082.14 | \$ - | \$ 41.86 | \$ 22,124.00 | |
| March | \$ 22,124.00 | \$ - | \$ 37.88 | \$ 22,161.88 | |
| April | \$ 22,161.88 | \$ - | \$ 42.01 | \$ 22,203.89 | |
| May | \$ 22,203.89 | \$ - | \$ 40.73 | \$ 22,244.62 | |
| June | \$ 22,244.62 | \$ - | \$ 42.17 | \$ 22,286.79 | |
| July | \$ 22,286.79 | \$ - | \$ 40.89 | \$ 22,327.68 | |
| August | \$ 22,327.68 | \$ - | \$ 42.32 | \$ 22,370.00 | |
| September | \$ 22,370.00 | \$ - | \$ 42.41 | \$ 22,412.41 | |
| October | \$ 22,412.41 | \$ - | \$ 41.12 | \$ 22,453.53 | |
| November | \$ 22,453.53 | \$ - | | \$ 22,453.53 | |
| December | \$ 22,453.53 | \$ - | \$ - | \$ 22,453.53 | |
| | | | \$ 413.18 | | |

Set-up a 37 month CD on 11/28/18