

# Midwest Alpaca Owners Breeders Association

## Budget vs. Actuals

January - November, 2021

	TOTAL	
	ACTUAL	BUDGET
<b>Revenue</b>		
Membership - Associate/Business	520.00	550.00
Membership - Farm	6,235.00	6,380.00
MIAS - Halter Registration	0.00	18,700.00
MIAS - Non-AOA Fees		73.37
MIAS - RV Camping	0.00	91.63
MIAS - Sponsorships	1,000.00	17,829.13
MIAS - Stall Sales	0.00	18,232.50
MIAS - Vendor Spaces & Accessories	0.00	4,455.00
Resource Directory - Ads	800.00	3,208.37
Resource Directory - Directory Sales	46.60	183.37
Seminars	1,300.00	2,062.50
<b>Total Revenue</b>	<b>\$9,901.60</b>	<b>\$71,765.87</b>
<b>GROSS PROFIT</b>	<b>\$9,901.60</b>	<b>\$71,765.87</b>
<b>Expenditures</b>		
Accounting & Bank Fees	755.00	275.00
Administrative Assistant	2,139.20	2,291.63
Advertising & Marketing	78.79	320.87
Board/Officers Insurance	1,389.06	1,466.63
Constant Contact	495.00	495.00
CPA	375.00	458.37
Donations, Grants, Scholarships	1,500.00	3,895.87
Educational & Seminar Expenses	700.00	1,558.37
MIAS - Administrative Expenses		577.50
MIAS - Advertising	295.12	2,750.00
MIAS - AOA Certifications	0.00	2,621.63
MIAS - Contract Labor & Services		504.13
MIAS - Event Expenses/Supplies		3,345.87
MIAS - Facility Rental	0.00	21,738.75
MIAS - Fleece/Walking Fleece	0.00	68.75
MIAS - Judges		7,696.37
MIAS - Miscellaneous Expenses	155.00	183.37
MIAS - Photographer		1,375.00
MIAS - Printing		2,841.63
MIAS - Sponsors		1,904.87
MIAS - Superintendent & Announcer		3,758.37
MIAS - Veterinarian		1,650.00
Office Supplies	84.59	137.50
Pay Pal Fees - Directory	2.56	18.37
Pay Pal Fees - Memberships	163.91	137.50
Pay Pal Fees - MIAS Show	911.27	1,620.63
Pay Pal Fees - Seminars	68.56	27.50

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Budget vs. Actuals

January - November, 2021

	TOTAL	
	ACTUAL	BUDGET
Resource Directory		458.37
Silent Auction Expenses		45.87
Taxes & Licenses		45.87
Website	66.00	275.00
<b>Total Expenditures</b>	<b>\$9,179.06</b>	<b>\$64,544.59</b>
NET OPERATING REVENUE	<b>\$722.54</b>	<b>\$7,221.28</b>
NET REVENUE	<b>\$722.54</b>	<b>\$7,221.28</b>