

# Midwest Alpaca Owners Breeders Association

Budget vs. Actuals  
January - March, 2021

	TOTAL	
	ACTUAL	BUDGET
<b>Revenue</b>		
Membership - Associate/Business	130.00	150.00
Membership - Farm	375.00	1,740.00
MIAS - Halter/Fleece Registration	0.00	5,100.00
MIAS - Non-AOA Fees		20.01
MIAS - RV Camping	0.00	24.99
MIAS - Sponsorships	1,000.00	4,862.49
MIAS - Stall Sales	0.00	4,972.50
MIAS - Vendor Spaces & Accessories	0.00	1,215.00
Resource Directory - Ads		875.01
Resource Directory - Directory Sales	21.60	50.01
Seminars	1,300.00	562.50
<b>Total Revenue</b>	<b>\$2,826.60</b>	<b>\$19,572.51</b>
<b>GROSS PROFIT</b>	<b>\$2,826.60</b>	<b>\$19,572.51</b>
<b>Expenditures</b>		
Accounting & Bank Fees	155.00	75.00
Administrative Assistant	592.50	624.99
Advertising & Marketing		87.51
Board/Officers Insurance	358.00	399.99
Constant Contact	135.00	135.00
CPA		125.01
Donations, Grants, Scholarships		1,062.51
Educational & Seminar Expenses	700.00	425.01
MIAS - Administrative Expenses		157.50
MIAS - Advertising	95.12	750.00
MIAS - AOA Certifications	300.00	714.99
MIAS - Contract Labor & Services		137.49
MIAS - Event Expenses/Supplies		912.51
MIAS - Facility Rental	1,000.00	5,928.75
MIAS - Fleece/Walking Fleece	0.00	18.75
MIAS - Judges		2,099.01
MIAS - Miscellaneous Expenses	155.00	50.01
MIAS - Photographer		375.00
MIAS - Printing		774.99
MIAS - Silent Auction Expenses		12.51
MIAS - Sponsors		519.51
MIAS - Superintendent & Announcer		1,025.01
MIAS - Veterinarian		450.00
Office Supplies	84.59	37.50
Pay Pal Fees - Directory	1.53	5.01
Pay Pal Fees - Memberships	16.17	37.50
Pay Pal Fees - MIAS Show	881.84	441.99

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	TOTAL	
	ACTUAL	BUDGET
Pay Pal Fees - Seminars	68.56	7.50
Resource Directory		125.01
Taxes & Licenses		12.51
Website	18.00	75.00
<b>Total Expenditures</b>	<b>\$4,561.31</b>	<b>\$17,603.07</b>
NET OPERATING REVENUE	<b>\$ -1,734.71</b>	<b>\$1,969.44</b>
NET REVENUE	<b>\$ -1,734.71</b>	<b>\$1,969.44</b>