

Midwest Alpaca Owners Breeders Association

Budget vs. Actuals

January - June, 2021

	TOTAL	
	ACTUAL	BUDGET
Revenue		
Membership - Associate/Business	390.00	300.00
Membership - Farm	5,115.00	3,480.00
MIAS - Halter Registration	0.00	10,200.00
MIAS - Non-AOA Fees		40.02
MIAS - RV Camping	0.00	49.98
MIAS - Sponsorships	1,000.00	9,724.98
MIAS - Stall Sales	0.00	9,945.00
MIAS - Vendor Spaces & Accessories	0.00	2,430.00
Resource Directory - Ads		1,750.02
Resource Directory - Directory Sales	46.60	100.02
Seminars	1,300.00	1,125.00
Total Revenue	\$7,851.60	\$39,145.02
GROSS PROFIT	\$7,851.60	\$39,145.02
Expenditures		
Accounting & Bank Fees	365.00	150.00
Administrative Assistant	1,335.20	1,249.98
Advertising & Marketing	25.00	175.02
Board/Officers Insurance	737.81	799.98
Constant Contact	270.00	270.00
CPA		250.02
Donations, Grants, Scholarships	1,500.00	2,125.02
Educational & Seminar Expenses	700.00	850.02
MIAS - Administrative Expenses		315.00
MIAS - Advertising	95.12	1,500.00
MIAS - AOA Certifications	0.00	1,429.98
MIAS - Contract Labor & Services		274.98
MIAS - Event Expenses/Supplies		1,825.02
MIAS - Facility Rental	0.00	11,857.50
MIAS - Fleece/Walking Fleece	0.00	37.50
MIAS - Judges		4,198.02
MIAS - Miscellaneous Expenses	155.00	100.02
MIAS - Photographer		750.00
MIAS - Printing		1,549.98
MIAS - Silent Auction Expenses		25.02
MIAS - Sponsors		1,039.02
MIAS - Superintendent & Announcer		2,050.02
MIAS - Veterinarian		900.00
Office Supplies	84.59	75.00
Pay Pal Fees - Directory	2.56	10.02
Pay Pal Fees - Memberships	148.50	75.00
Pay Pal Fees - MIAS Show	881.84	883.98

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	TOTAL	
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Pay Pal Fees - Seminars	68.56	15.00
Resource Directory		250.02
Taxes & Licenses		25.02
Website	36.00	150.00
Total Expenditures	\$6,405.18	\$35,206.14
NET OPERATING REVENUE	\$1,446.42	\$3,938.88
NET REVENUE	\$1,446.42	\$3,938.88