

Midwest Alpaca Owners Breeders Association

Budget vs. Actuals

January - July, 2021

	TOTAL	
	ACTUAL	BUDGET
Revenue		
Membership - Associate/Business	390.00	350.00
Membership - Farm	5,740.00	4,060.00
MIAS - Halter Registration	0.00	11,900.00
MIAS - Non-AOA Fees		46.69
MIAS - RV Camping	0.00	58.31
MIAS - Sponsorships	1,000.00	11,345.81
MIAS - Stall Sales	0.00	11,602.50
MIAS - Vendor Spaces & Accessories	0.00	2,835.00
Resource Directory - Ads		2,041.69
Resource Directory - Directory Sales	46.60	116.69
Seminars	1,300.00	1,312.50
Total Revenue	\$8,476.60	\$45,669.19
GROSS PROFIT	\$8,476.60	\$45,669.19
Expenditures		
Accounting & Bank Fees	435.00	175.00
Administrative Assistant	1,335.20	1,458.31
Advertising & Marketing	25.00	204.19
Board/Officers Insurance	868.06	933.31
Constant Contact	315.00	315.00
CPA		291.69
Donations, Grants, Scholarships	1,500.00	2,479.19
Educational & Seminar Expenses	700.00	991.69
MIAS - Administrative Expenses		367.50
MIAS - Advertising	145.12	1,750.00
MIAS - AOA Certifications	0.00	1,668.31
MIAS - Contract Labor & Services		320.81
MIAS - Event Expenses/Supplies		2,129.19
MIAS - Facility Rental	0.00	13,833.75
MIAS - Fleece/Walking Fleece	0.00	43.75
MIAS - Judges		4,897.69
MIAS - Miscellaneous Expenses	155.00	116.69
MIAS - Photographer		875.00
MIAS - Printing		1,808.31
MIAS - Silent Auction Expenses		29.19
MIAS - Sponsors		1,212.19
MIAS - Superintendent & Announcer		2,391.69
MIAS - Veterinarian		1,050.00
Office Supplies	84.59	87.50
Pay Pal Fees - Directory	2.56	11.69
Pay Pal Fees - Memberships	163.91	87.50
Pay Pal Fees - MIAS Show	881.84	1,031.31

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	TOTAL	
	ACTUAL	BUDGET
Pay Pal Fees - Seminars	68.56	17.50
Resource Directory		291.69
Taxes & Licenses		29.19
Website	42.00	175.00
Total Expenditures	\$6,721.84	\$41,073.83
NET OPERATING REVENUE	\$1,754.76	\$4,595.36
NET REVENUE	\$1,754.76	\$4,595.36