

Midwest Alpaca Owners Breeders Association

Budget vs. Actuals: Midwest Alpaca Owners & Breeders - FY21 P&L

January 2021

	TOTAL	
	ACTUAL	BUDGET
Revenue		
Membership - Associate/Business	65.00	50.00
Membership - Farm	375.00	580.00
MIAS - Halter/Fleece Registration	6,485.00	1,700.00
MIAS - Non-AOA Fees		6.67
MIAS - Registration Add-ons	195.00	
MIAS - RV Camping	25.00	8.33
MIAS - Show Book Ads	50.00	
MIAS - Sponsorships	14,000.00	1,620.83
MIAS - Stall Sales	8,955.00	1,657.50
MIAS - Vendor Spaces & Accessories	500.00	405.00
Resource Directory - Ads		291.67
Resource Directory - Directory Sales	7.20	16.67
Seminars	1,230.00	187.50
Total Revenue	\$31,887.20	\$6,524.17
GROSS PROFIT	\$31,887.20	\$6,524.17
Expenditures		
Accounting & Bank Fees	85.00	25.00
Administrative Assistant	592.50	208.33
Advertising & Marketing		29.17
Board/Officers Insurance	119.33	133.33
Constant Contact	45.00	45.00
CPA		41.67
Donations, Grants, Scholarships		354.17
Educational & Seminar Expenses	700.00	141.67
MIAS - Administrative Expenses		52.50
MIAS - Advertising		250.00
MIAS - AOA Certifications	300.00	238.33
MIAS - Committee Discounts	500.00	
MIAS - Contract Labor & Services		45.83
MIAS - Event Expenses/Supplies		304.17
MIAS - Facility Rental	1,000.00	1,976.25
MIAS - Fleece/Walking Fleece		6.25
MIAS - Judges		699.67
MIAS - Miscellaneous Expenses	155.00	16.67
MIAS - Photographer		125.00
MIAS - Printing		258.33
MIAS - Silent Auction Expenses		4.17
MIAS - Sponsors		173.17
MIAS - Superintendent & Announcer		341.67
MIAS - Veterinarian		150.00
MIAS - Website Registration	1,000.00	

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Office Supplies		12.50
Other Expenses Not Classified	0.00	
Pay Pal Fees - Directory	0.51	1.67
Pay Pal Fees - Memberships	10.05	12.50
Pay Pal Fees - MIAS Show	730.26	147.33
Pay Pal Fees - Seminars	65.62	2.50
Resource Directory		41.67
Taxes & Licenses		4.17
Website	6.00	25.00
Total Expenditures	\$5,309.27	\$5,867.69
NET OPERATING REVENUE	\$26,577.93	\$656.48
Other Revenue		
CD Interest	43.67	
Money Market Interest	0.21	
Total Other Revenue	\$43.88	\$0.00
Other Expenditures		
Other Miscellaneous Expenditure	1,000.00	
Total Other Expenditures	\$1,000.00	\$0.00
NET OTHER REVENUE	\$ -956.12	\$0.00
NET REVENUE	\$25,621.81	\$656.48