

# Midwest Alpaca Owners Breeders Association

Budget vs. Actuals: Midwest Alpaca Owners & Breeders - FY21 P&L

January - February, 2021

	TOTAL	
	ACTUAL	BUDGET
<b>Revenue</b>		
Membership - Associate/Business	130.00	100.00
Membership - Farm	375.00	1,160.00
MIAS - Halter/Fleece Registration	0.00	3,400.00
MIAS - Non-AOA Fees		13.34
MIAS - Registration Add-ons	0.00	
MIAS - RV Camping	0.00	16.66
MIAS - Show Book Ads	0.00	
MIAS - Sponsorships	1,000.00	3,241.66
MIAS - Stall Sales	0.00	3,315.00
MIAS - Vendor Spaces & Accessories	0.00	810.00
Resource Directory - Ads		583.34
Resource Directory - Directory Sales	21.60	33.34
Seminars	1,300.00	375.00
Uncategorized Income	0.00	
<b>Total Revenue</b>	<b>\$2,826.60</b>	<b>\$13,048.34</b>
<b>GROSS PROFIT</b>	<b>\$2,826.60</b>	<b>\$13,048.34</b>
<b>Expenditures</b>		
Accounting & Bank Fees	120.00	50.00
Administrative Assistant	592.50	416.66
Advertising & Marketing		58.34
Board/Officers Insurance	238.66	266.66
Constant Contact	90.00	90.00
CPA		83.34
Donations, Grants, Scholarships		708.34
Educational & Seminar Expenses	700.00	283.34
MIAS - Administrative Expenses		105.00
MIAS - Advertising	95.12	500.00
MIAS - AOA Certifications	300.00	476.66
MIAS - Committee Discounts	0.00	
MIAS - Contract Labor & Services		91.66
MIAS - Event Expenses/Supplies		608.34
MIAS - Facility Rental	1,000.00	3,952.50
MIAS - Fleece/Walking Fleece	0.00	12.50
MIAS - Judges		1,399.34
MIAS - Miscellaneous Expenses	155.00	33.34
MIAS - Photographer		250.00
MIAS - Printing		516.66
MIAS - Silent Auction Expenses		8.34
MIAS - Sponsors		346.34
MIAS - Superintendent & Announcer		683.34
MIAS - Veterinarian		300.00

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	TOTAL	
	ACTUAL	BUDGET
MIAS - Website Registration	1,000.00	
Office Supplies		25.00
Other Expenses Not Classified	0.00	
Pay Pal Fees - Directory	1.53	3.34
Pay Pal Fees - Memberships	16.17	25.00
Pay Pal Fees - MIAS Show	881.84	294.66
Pay Pal Fees - Seminars	68.56	5.00
Resource Directory		83.34
Taxes & Licenses		8.34
Website	12.00	50.00
<b>Total Expenditures</b>	<b>\$5,271.38</b>	<b>\$11,735.38</b>
NET OPERATING REVENUE	<b>\$ -2,444.78</b>	<b>\$1,312.96</b>
Other Revenue		
CD Interest	87.44	
Money Market Interest	0.40	
<b>Total Other Revenue</b>	<b>\$87.84</b>	<b>\$0.00</b>
Other Expenditures		
Other Miscellaneous Expenditure	0.00	
<b>Total Other Expenditures</b>	<b>\$0.00</b>	<b>\$0.00</b>
NET OTHER REVENUE	<b>\$87.84</b>	<b>\$0.00</b>
NET REVENUE	<b>\$ -2,356.94</b>	<b>\$1,312.96</b>